



More
Opportunities
for Your **Service**



Partner Program

More **Value** to Your **Customers**

We are passionate about working with our partners to make it a mutually beneficial relationship for all. Our partners are also passionate about SharePoint education and support, just like we are, and seek to make a positive impact on our customer's business.

Partner Benefits:

- **Credibility:** Our company brings 10+ years of knowledge & experience
- **Expertise:** Our staff is comprised of SharePoint experts who are Microsoft employees, MVPs, MCTs, and book authors
- **Solutions:** We offer a "one-of-a-kind" SharePoint help system for end users (there are no other solutions like ours)
- **Opportunities:** As our partner, you can expand your reach, service offerings & create more opportunities for repeat business

Value Added Resellers

VAR's are the most common type of partners we support. A VAR buys our product at an attractive discount and sells it to their clients while adding additional value in the process. We provide VARs with the product information and education materials they need to be successful. An authorized value added reseller will also receive a not-for-resale (NFR) license of our products to demo to their clients.

Referral Agents

Referral agents are companies or individual consultants who do not wish to be involved in the sales or subsequent support process. A referral agent would register with us and recommend our product to their client on an as required opportunity basis. A referral agent would receive a rebate from us after a successful sales transaction.



Partner Program :: Expand Your Reach
Provide More Value

Find out more at: <https://www.visualsp.com/partners/>

Our Value Proposition to Partners

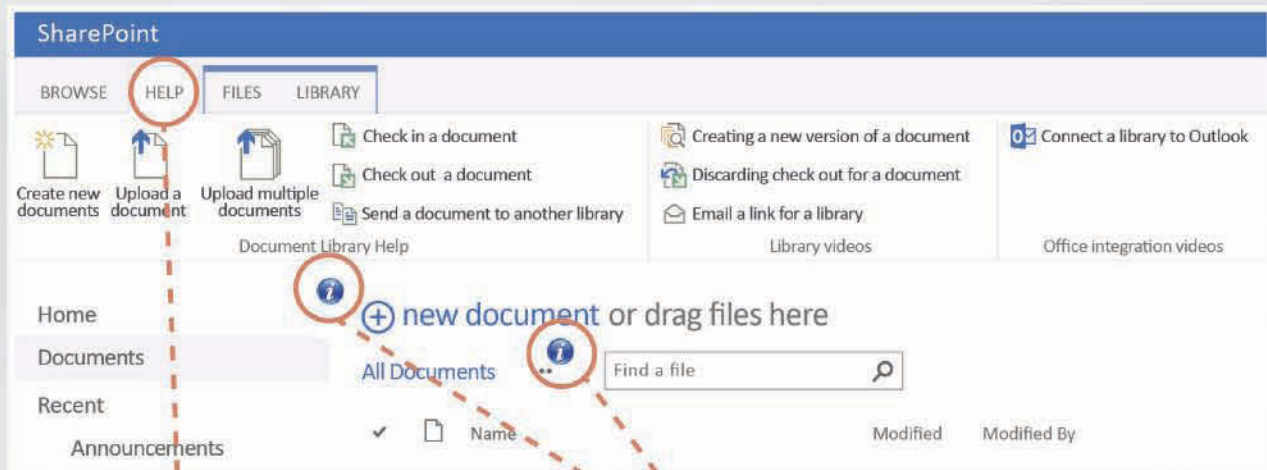
We strive to offer solutions that provide more opportunities for our partners to expand their business and therefore provide more value to customers.



In-context On-demand **Help**

right from the SharePoint ribbon

SharePoint Add-in



Page context help
through Help Tab



Inline help through
informational icons

- Increase SharePoint Adoption by End Users
- In-context, on-demand Help delivered through the SharePoint ribbon
- Reduce workload on SharePoint Support Team
- Communicate SharePoint Governance & Guidelines
- Plug-in custom support and training content (videos, documents, images)
- Ships with 105 stock video tutorials, reference documents and tip cards

"VisualSP is a great assisted help solution for users working in SharePoint"

Andrew Connell, SharePoint MVP, Critical Path Training

"VisualSP has taken the extraordinary library of video 'snippets' of SharePoint training and added them as a ribbon tab, in-context"

Dan Holme, Director of SharePoint, Microsoft



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Find out more at: <https://www.visualsp.com/partners/>

Call us: (630) 786-7026

Email us at: partners@visualsp.com